

Group 5-Year Review

1997 – 2001

		1997	1998	1999	2000	2001
Revenue and earnings						
Revenue						
MAIL	in €m	10,788	11,272	11,671	11,733	11,707
MAIL share	in %	75.3	74.3	49.1	34.5	33.6
EXPRESS	in €m	3,533	3,818	4,775	6,022	6,421
EXPRESS share	in %	24.7	25.2	20.1	17.7	18.4
LOGISTICS	in €m	0	0	4,450	8,289	9,153
LOGISTICS share	in %	0.0	0.0	18.7	24.3	26.2
FINANCIAL SERVICES	in €m	0	81	2,871	7,990	7,604
FINANCIAL SERVICES share	in %	0.0	0.5	12.1	23.5	21.8
Corporate divisions total	in €m	14,321	15,171	23,767	34,034	34,885
Other/consolidation	in €m	-189	-502	-1,404	-1,326	-1,506
Total	in €m	14,132	14,669	22,363	32,708	33,379
EBITDA						
	in €m	1,299	1,554	1,830	3,426	3,617
Profit from operating activities (EBITA)						
MAIL	in €m	599	944	1,009	2,004	1,960
MAIL share	in %	110.1	101.1	91.7	74.3	69.6
EXPRESS	in €m	-55	-7	60	76	176
EXPRESS share	in %	n/a	n/a	5.5	2.8	6.2
LOGISTICS	in €m	0	0	-27	113	159
LOGISTICS share	in %	0.0	0.0	n/a	4.2	5.7
FINANCIAL SERVICES	in €m	0	-4	58	505	522
FINANCIAL SERVICES share	in %	0.0	n/a	5.3	18.7	18.5
Corporate divisions total	in €m	544	933	1,100	2,698	2,817
Other/consolidation	in €m	15	-100	-179	-319	-264
Total	in €m	559	833	921	2,379	2,553
Return on sales ¹⁾	in %	4.0	5.7	4.1	7.3	7.6
EBIT						
	in €m	556	827	851	2,235	2,382
Net profit for the period						
	in €m	751	925	1,029	1,527	1,593

n/a = not available.

¹⁾ Total EBITA/revenue.

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Cash flow/investments/ depreciation and amortization						
Cash flow ²⁾	in €m	1,145	1,382	1,462	3,479	3,695
Investments	in €m	1,084	1,400	4,553	3,113	3,468
Depreciation and amortization	in €m	743	741	993	1,204	1,285
Asset and capital structure						
Noncurrent assets	in €m	9,907	9,485	9,791	11,081	12,304
Current assets	in €m	2,854	4,448	62,957	137,381	142,906
Deferred tax assets	in €m	1,029	1,187	2,268	1,818	1,491
Equity	in €m	994	1,765	2,564	4,001	5,353
Minority interest	in €m	226	229	56	79	75
Provisions	in €m	9,293	9,302	11,009	11,107	10,971
Liabilities ³⁾	in €m	3,265	3,792	5,913	9,723	8,770
Deferred items	in €m	12	32	0	0	0
Total assets	in €m	13,790	15,120	75,016	150,280	156,701
Employees/staff costs						
Total workforce (headcount including trainees)	as of Dec. 31	270,817	260,520	301,229	324,203	321,369
Workforce calculated as FTEs (including trainees)	as of Dec. 31	233,350	223,863	264,424	284,890	283,330
Workforce calculated as FTEs (excluding trainees)	as of Dec. 31	228,758	218,916	257,836	278,705	276,235
Average workforce		277,538	263,342	304,265	319,998	323,298
Staff costs	in €m	9,992	9,860	11,503	11,056	11,240
Key figures						
(Diluted) earnings per share ⁴⁾	in €	0.67	0.83	0.92	1.36	1.42
Cash flow ⁵⁾ per share ⁴⁾	in €	1.03	1.24	1.30	3.13	3.32
Return on equity before taxes ⁶⁾	in %	133.8	63.1	35.9	62.1	46.0

²⁾ Cash flow I.

³⁾ Excluding liabilities from financial services.

⁴⁾ To enhance comparability, the calculation was based on the number of shares after the increase in share capital and the conversion to euros, as well as conversion to 1,112,800,000 no-par value shares (1997–1999: 42,800,000).

⁵⁾ Based on Cash flow I.

⁶⁾ Profit from ordinary activities before tax/average equity.