

Highlights

2001: Another record year!

Revenue and earnings				
Fiscal year 2001	Total revenue		Profit from operating activities (EBITA)	
	in €m	in %	in €m	in %
MAIL	11,707	33.6	1,960	69.6
EXPRESS	6,421	18.4	176	6.2
LOGISTICS	9,153	26.2	159	5.7
FINANCIAL SERVICES	7,604	21.8	522	18.5
Total for corporate divisions	34,885	100.0	2,817	100.0
Other/consolidation	-1,506	-4.3	-264	-9.4
Group	33,379	95.7	2,553	90.6

In the first year since we went public, we managed to improve on our record results for 2000, despite the economic situation. We were particularly encouraged by the above-average performance of our high-potential EXPRESS and LOGISTICS divisions. Here we are beginning to see the fruits of our restructuring and integration work in recent years.

The situation at a glance:

Deutsche Post World Net improved its international position and performance once again in 2001. Foreign revenues climbed further to around €11 billion in the year under review, 15.0% more than the figure for last year (€9.5 billion). This means that the Group now generates 32.9% of total revenues outside Germany, while German mail services now account for a mere 33.6% of revenues and 69.6% of earnings. In other words, we have further reduced our dependence on the regulated mail market.



We continued our systematic transformation from a pure-play postal service provider to a global supplier of integrated logistics solutions in the year under review. The first results of this process can already be seen: our EXPRESS Corporate Division increased revenues by 6.6% and earnings by an impressive 131.6%. Our logistics segment also recorded a clear rise.

Our strategic focus in 2001 was on integrating our four corporate divisions. We are increasingly overcoming national and divisional boundaries in our day-to-day activities – with excellent results both internally and for our customers. For example, we have set up cross-divisional logistics solutions for internationally operating key accounts with a total order volume of €850 million, and intend to expand this business further in future.

Thanks to its positive development in 2001, Deutsche Post World Net has met its key forecasts for the year.

We intend to enable our shareholders to benefit from our success as well, in the form of an increased dividend of €0.37.

External revenues (in €bn)



International revenues (in €bn)



International revenues (in %)

