

Supplementary Report

Events after the close of the fiscal year

Business developments

We have carried out internal restructuring in key areas. Since January 1, 2002, the marketing, sales, production procurement, financial control and IT functions for our commercial parcel service have been handled by a new subsidiary. Production (collection, transport, sorting and delivery) remains the responsibility of the parent company, Deutsche Post AG. In particular, this new structure strengthens the sales activities of our commercial parcel service: the independent, lean marketing and sales organization can now operate more effectively and with greater customer orientation.

On January 1, 2002, our information technology activities were also transferred to a separate company. This wholly-owned subsidiary with a staff of around 1,000 IT specialists is responsible for the development and provision of IT services within the Group. The company's creation has not only led to an increase in productivity in the area of information technology, but has also made us more attractive as an employer of high-grade, internationally oriented IT specialists.

